



# **Brand Rx Discount Inc. Savings for Self-Insured Employers**

International mail-order savings up to 80% on brand-name prescription medications.

Over 20 years serving US residents and employers. Medications shipped from licensed pharmacies in first world countries only.

Over 1.0 million prescriptions delivered.

Over \$500mm dollars saved for US customers.

**BRDI**  
**Brand Rx Discount Inc.**

# Introduction to Brand

Brand Rx Discount Inc. (BRDI) acts as the Agent between plan enrollees and global pharmacies.

BRDI partners with longstanding industry leaders experienced in sourcing medications from tier one global pharmacies who annually fill thousands of prescriptions providing millions of dollars in savings for US residents for over twenty years.

A tier one country is a country deemed by Congress to have the same or higher standards as the FDA. Name-brand medications are sourced through Canada, United Kingdom, Australia, and New Zealand, that negotiate drug prices directly with the pharmaceutical manufacturers.





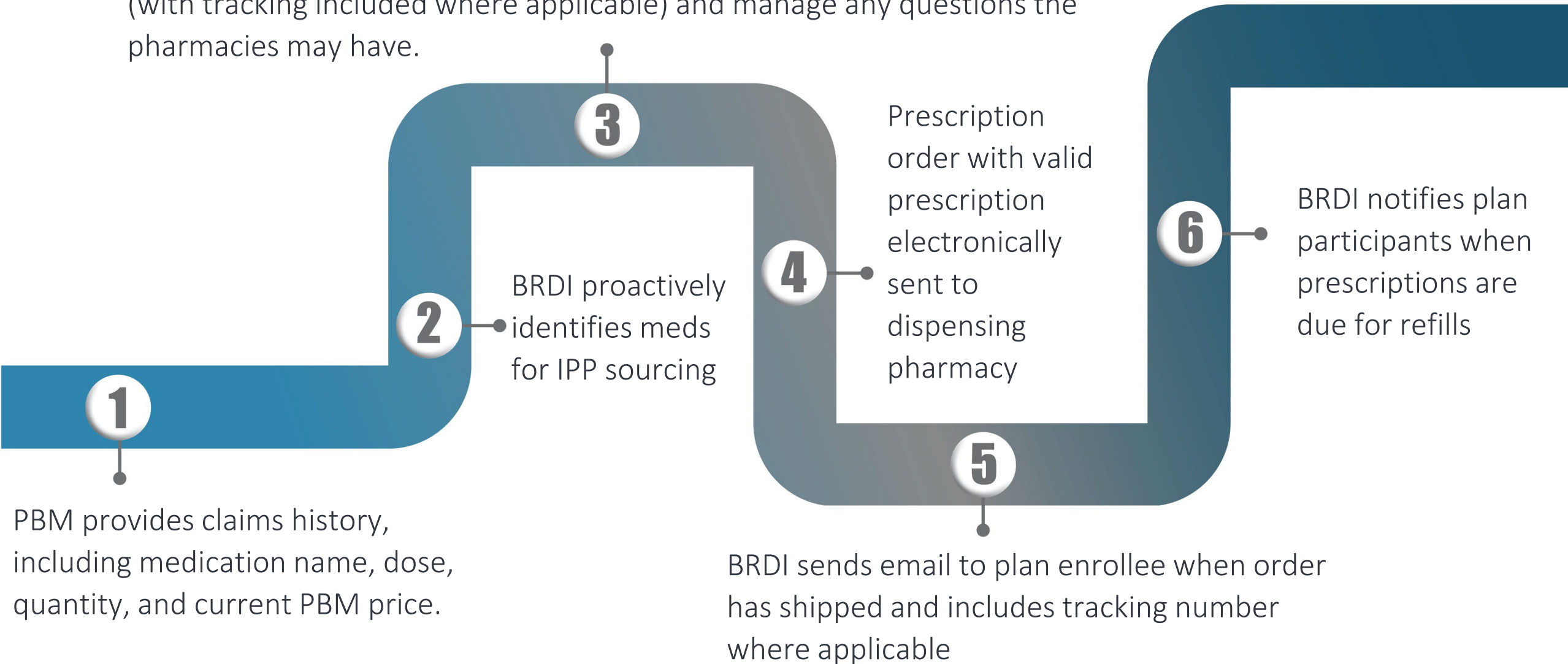


# Identify Client Savings

- Employer identifies the necessity for an employee to begin a high-cost specialty medication.
- Current PBM will work with their claims management medical team and the employee's prescribing physician to identify if there is an alternative to the prescribed high-cost medication.
- When the PBM's medical team identifies that the PBM does not have a less costly alternative Employer and/or TPA will work with BRDI to begin the process of negotiating a lower cost.
- BRDI returns the competitive alternative medication pricing option to the Employer/TPA for their decision to move forward.

# Ordering Process for Specialty Medications

BRDI contacts plan enrollees and place orders through its proprietary system (with tracking included where applicable) and manage any questions the pharmacies may have.



# Sample Projected Savings – Specialty Medications\*

Medication	Dosage	Quantity	Days Supply	US Price	Brand Rx Cost	Savings
<b>Stelara</b>	90MG/ML	1 syringe	60	\$27,536	\$16,581	\$10,954
<b>Orencia PFS</b>	125MG/ML	12 prefilled syringe	84	\$10,480	\$6,691	\$3,789
<b>Tremfya</b>	100MG/ML	1 syringe	56	\$13,351	\$8298	\$5,053
<b>Xeljanz XR</b>	11mg	90 tabs	90	\$9,502	\$6,864	\$2,638

\* Medication pricing subject to change based on fluctuation of international pharmacy drug costs and exchange rates

\* Shipping charges may vary based on quantity and required packaging for shipment



# Sample Savings – Brand Medications

## Save on brand-name medications\*

Average price based on 90-day supply, unless otherwise noted.

\* Medication pricing subject to change based on fluctuation of international pharmacy drug costs and exchange rates



Brand-Name	Quantity	Competitor Price	BRDI Retail Price
Entresto 97MG /103 MG	180 TABLETS	\$2117	\$945
Eliquis 5 MG	180 TABLETS	\$1787	\$559
Januvia 100 MG	84 TABLETS	\$1665	\$420
Jardiance 25 MG	90 TABLETS	\$1773	\$546
Ozempic	1MG (2x0.5MG)	\$1279	\$798
Rybelsus 14 MG	90 TABLETS	\$3,455.55	\$1063
Xarelto 20 MG	84 TABLETS	\$1,250.22	\$400

# Frequently Asked Questions

## **Are the medications exactly the same as those dispensed in the USA?**

The ingredient and dose that you order will match those dispensed in the USA, but the color, form, shape, and size may differ around the world. Prilosec, for example, was always a purple capsule in the USA, but an orange tablet everywhere else.

## **How long does it typically take for shipments to arrive?**

Shipping times are typically 2-3 weeks depending on speed through US customs and US post office delivery times.

## **Are all medications available?**

We source non-specialty brand-name medications and many specialty medications. However, if the medication is a narcotic or controlled substance, it cannot be shipped to the US.

## **Can I get a brand medication internationally instead of a generic available in the US?**

Only medications covered under the employer-sponsored pharmacy benefit can be shipped at no out-of-pocket cost to plan enrollee.



# Invoicing and Payment

Brand Rx Discount Inc 25 Hanover Ave A200 Florham Park, NJ 07932			<h2 style="margin: 0;">Invoice</h2> <table border="1" style="margin: 0 auto; border-collapse: collapse;"> <tr> <th style="padding: 2px;">Date</th> <th style="padding: 2px;">Invoice #</th> </tr> <tr> <td style="padding: 2px;">01/10/2024</td> <td style="padding: 2px;">1</td> </tr> </table>		Date	Invoice #	01/10/2024	1
Date	Invoice #							
01/10/2024	1							
<table border="1" style="width: 100%; border-collapse: collapse;"> <tr> <td style="padding: 2px;">Bill To</td> </tr> <tr> <td style="padding: 2px;">Client/TPA Address City St 12345 Attn:</td> </tr> </table>			Bill To	Client/TPA Address City St 12345 Attn:	<table border="1" style="margin: 0 auto; border-collapse: collapse;"> <tr> <th style="padding: 2px;">Due Date</th> </tr> <tr> <td style="padding: 2px;">01/15/2024</td> </tr> </table>		Due Date	01/15/2024
Bill To								
Client/TPA Address City St 12345 Attn:								
Due Date								
01/15/2024								
Date Ordered	Date Shipped	Group/Employer Name	Medication	Amount				
01/01/2024	01/10/2024	ABC Company / John Smith	Jardiance 10MG 90 tablets	681.26				
01/01/2024	01/10/2024	ABC Company / Jane Jones	Xeljanz XR 11MG 90 tablets	6864.00				
01/01/2024	01/10/2024	XYZ Company / James Hall	Stelara 45MG 1	16,433.32				
			<b>TOTAL</b>	<b>\$23,978.58</b>				

Invoice frequency: twice monthly for shipped orders

Invoices sent to Client or Client's TPA, as directed

# Invoicing and Payment

## Invoicing

1. For Brand Name medications, Brand Rx Discount Inc. (BRDI) will aggregate orders shipped during the agreed upon time frame; twice monthly. For Specialty medications, BRDI will provide invoice at the time the medication is shipped.
  - a. Items to be included on invoice will be determined.
2. Shipping Charges
  - a. Formulary Brand Name medications: There will be a charge to the client for shipping costs of medications listed in the Brand Plan, if applicable, based on the country of origin. Canada has a \$9.50 shipping charge for pills and \$64.99 for refrigerated insulin, unless an AeroSafe is necessary; UK has a \$16 shipping charge for all orders.
  - b. Specialty medications: For injectable specialty medications, the client is responsible for a \$250 shipping cost for the returnable AeroSafe delivery device. The \$250 cost is included in the final price quoted\*
    - \* If the device is not returned, a \$750 charge will be charged to the client.
  - c. Non-Formulary Brand Name medications: Employee will pay shipping based on country selected.

## Payment

BRDI will remit invoice to TPA/Client with the repriced savings cost of Brand and Specialty medications selected. Payment for Specialty medications is due within 5 days of the shipped dated based on the provided invoice.

QUESTIONS

**Contact Us**

For more information, call Terry at 888-311-6224 x108